



## Price signals and frameworks to unlock flexibility

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**Felipe Gonzalez Venegas** 

Policy Officer – Flexibility and Resilience



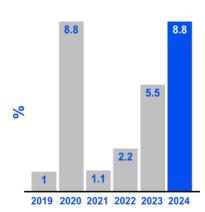
# The state of play: flexibility needs are increasing



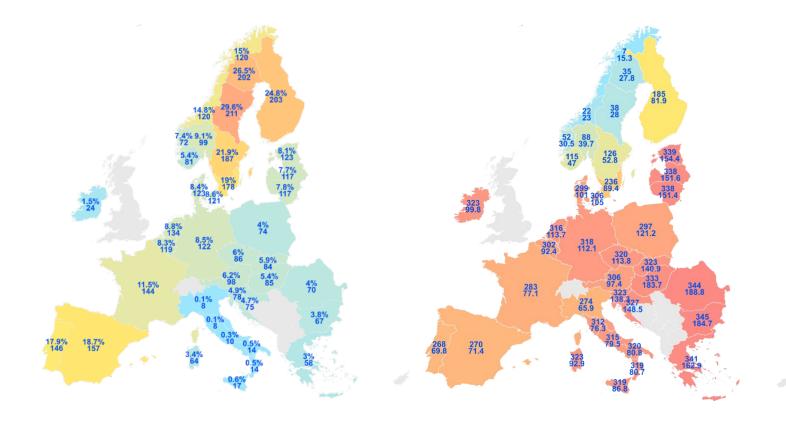
#### Electricity prices reveal a need for flexibility

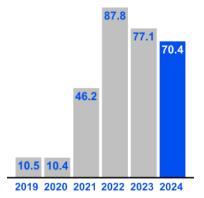
#### Increasing share of low and negative prices, combined with strong price swings.

Share of hours and number of days with electricity prices were below 5 €/MWh (left) & number of days with price swings above 50€ and average within-day price difference (right), EU-27/EEA(Norway), 2024



Annual percentage of the time when prices were <5EUR/MWh, EU-27/EEA (Norway), 2019-2024 (%)





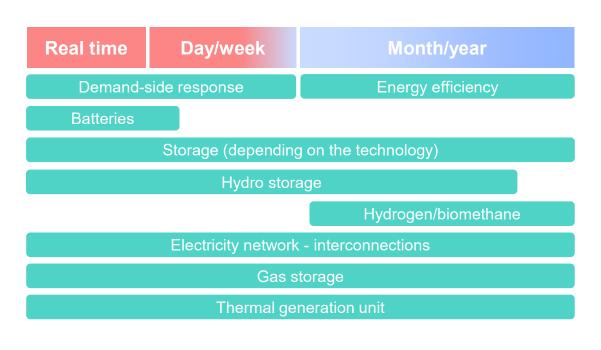
Annual percentage of days when price variation per day was greater than 50 EUR/MWh, EU-27/EEA(Norway), 2019-2024 (%)



#### Unlocking our flexibility potential will be key

#### Different technology solutions can offer flexibility

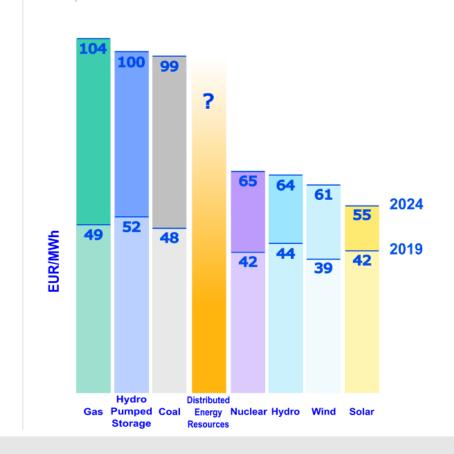
Flexibility services provided by various technologies, sorted according to their duration



Leveraging flexibility from distributed energy resources such as rooftop solar, battery storage, electric vehicles are crucial to managing grid congestions and price fluctuations.

#### **Current market conditions support the deployment of flexibility solutions**

Average value of electricity by production type\*, EU-27/EEA (Norway), 2024 (EUR/MWh)





## Getting the incentives right



### ACER proposes 12 actions to unlock demand response flexibility

		Action 1	Recognise the new actors: clarify responsibilities for emerging market players in national laws	Action 7	Give an extra push: implement measures to enhance consumers' participation in demand response	Markets
Access		Action 2	Facilitate market entry: remove obstacles to market access	Action 8	Transform balancing practices: shift from non-market-based to market-based balancing	
7,0000		Action 3	Let aggregators play their role: remove legal obstacles for aggregators	Action 9	Lower barriers to provide balancing services: simplify the prequalification process	Access
Smart grids		Action 4	Kick-start the smart revolution: deploy smart meters and ICT services to enable consumers' smart responses	Action 10	Share balancing services across EU borders: ensure balancing products and market structures meet EU requirements	Markets
	<b>€</b>	Action 5	Optimise the energy cost component of electricity bills: offer time-differentiated retail contracts to enable alternative flexible offers	Action 11	Cut through red tape: ease administrative burdens and simplify processes for new entrants and small actors	Access
Prices		Action 6	Optimise the network component of electricity bills: incentivise the uptake of time-of-use tariffs	Action 12	Think outside the wires: encourage non-wire solutions as alternatives to traditional grid investments	Smart grids

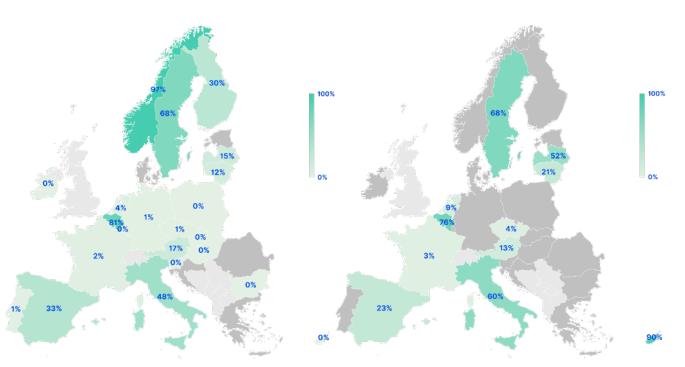


#### We need to engage consumers to offer flexibility

#### The energy cost is important.

#### Consumers need price signals in their electricity bills to provide demand response

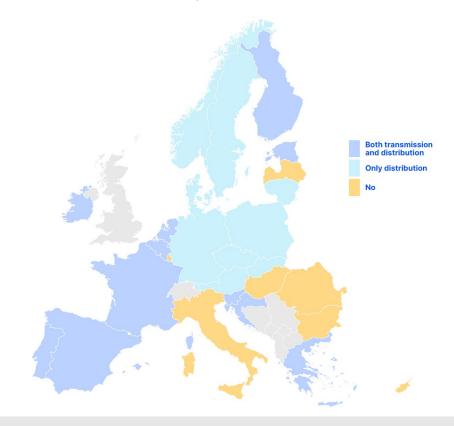
Share of households (left) and non-households (rights) with dynamic electricity price contracts, 2023



#### Grid tariffs play a role, too.

Flexibility needs make flat grid tariffs costly, pushing Time of Use forward ...

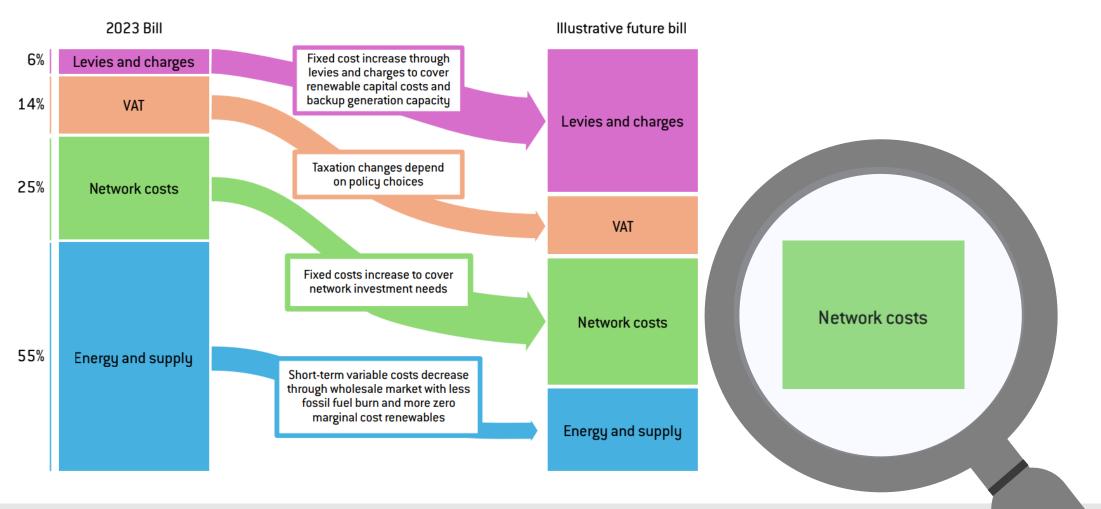
Time of Use tariffs in Europe, 2023





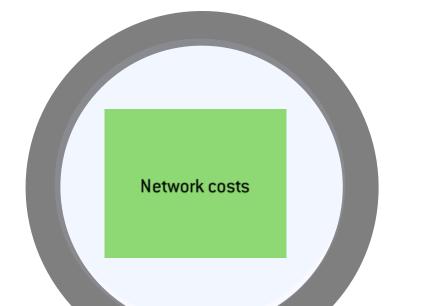
#### Grid costs are expected to increase...

#### **Expected changes in electricity cost components with the energy transition**





## ... which calls for efficient investments and adaptive regulation.



#### We need to make the most of grid assets:

- Efficient investments (coordinated planning)
- Integrate smart grids solutions

#### **Need for adaptive regulatory solutions!**

- Incentives for system operators
- Tariffs for grid users



## A new flexibility needs assessment at national and European level



## The EMD reform put the focus in RES integration, launching the flexibility assessment

#### EMD reform -- (EU) 2024/1747

**Better protection for consumers** 



More stability for companies





#### **ACER EU-wide report**

ACER's EU-wide report

estimating flexibility needs

Define targets

Member States define indicative national targets for non-fossil flexibility

#### National flexibility assessment

Member States conduct a national flexibility needs assessment (FNA)

Article 19e
Assessment of flexibility needs

#### Promote flexibility

Encourage the entry of non-fossil flexibility

#### Submit FNA

July

2025

2026

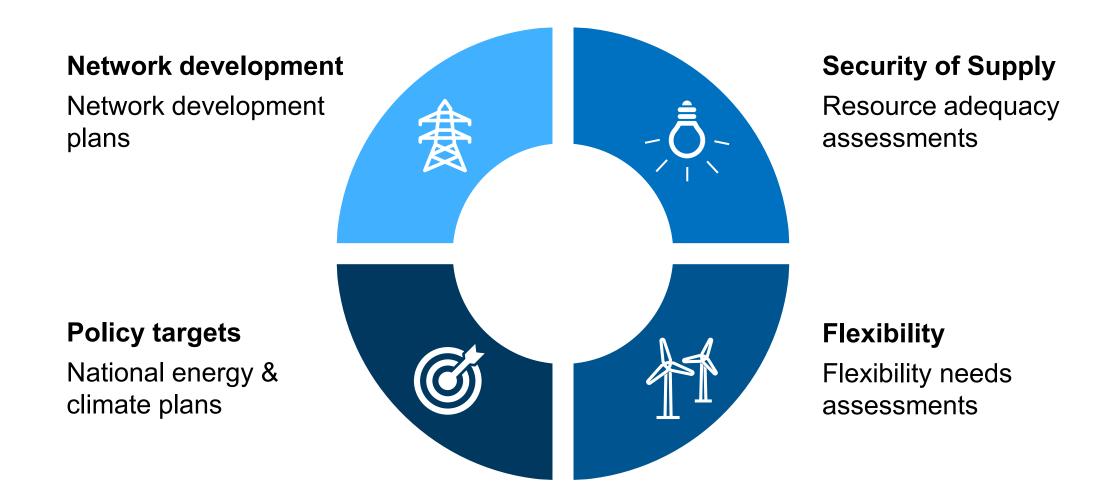
Member States submit the national report to ACER and European Commission

#### EU-wide flexibility methodology

ACER adopts the flexibility needs assessment methodology



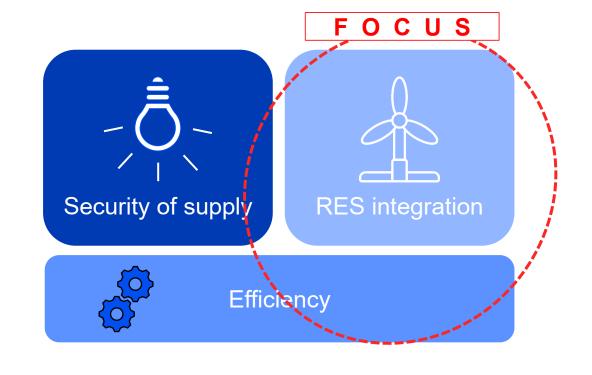
## Different assessments have different objectives... although they are all intertwined





### Adequacy and flexibility assessments both have their purpose and metrics

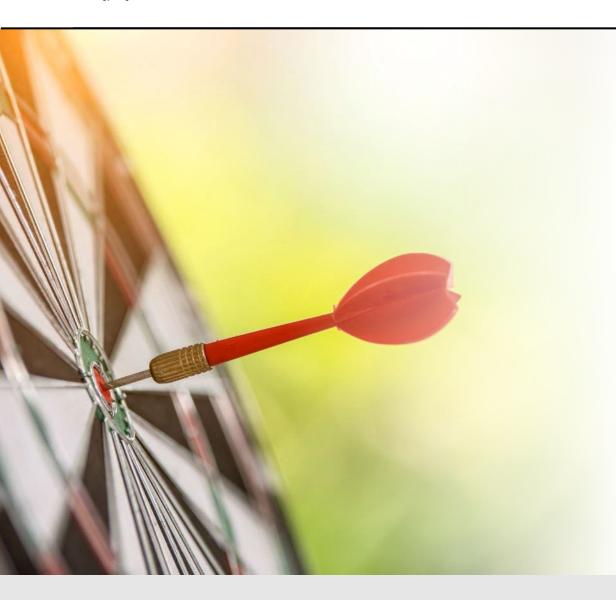
Type of assessment	ERAA/NRAAs	FNA
Goal	Identify capacity gaps	Identify flexibility gaps
Benchmark	Reliability standards	RES integration targets
Metrics	LOLE/ENS	RES integration, short-term needs, ramping



<u>EMDR Art 19e (1):</u> "the regulatory authority [...] shall adopt a report on the estimated flexibility needs [...] in view of the need to **cost effectively** achieve **security** and reliability **of supply** and **decarbonise the electricity system**, taking into account the **integration of variable renewable energy sources**..."



#### We have the tools to unlock flexibility!



**Enhance markets** 



**Remove barriers** 



Improve tariffs



**Be smarter** 



## Thank you!



