

We are one of the largest energy companies in Finland

Net sales
1523 EUR million.

Operating profit 159 EUR million

Customers, approx.

Number of employees

Women 42%, Men 58%

Our core business is the generation, distribution and sale of electricity and heat

Customers and services

Power generation and energy system optimisation

Helen Electricity Network

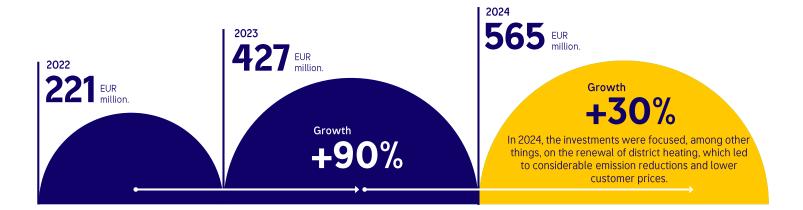
Heating and cooling

New business and hydrogen

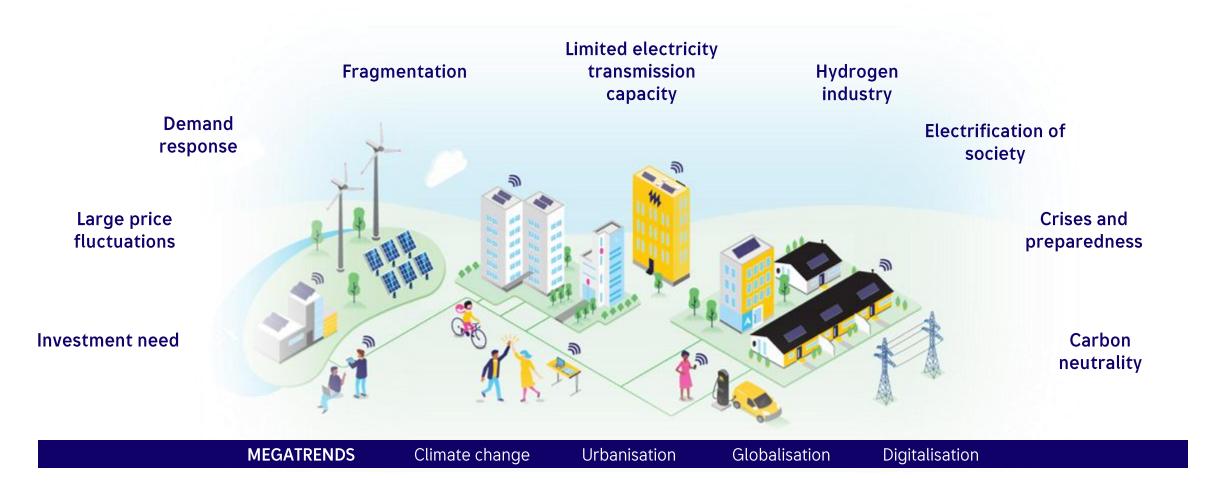
A future where energy is clean and flexible

The clean transition | Flexibility | Profitability

We make significant investments in carbon-neutral energy



The energy industry is undergoing a tremendous transformation









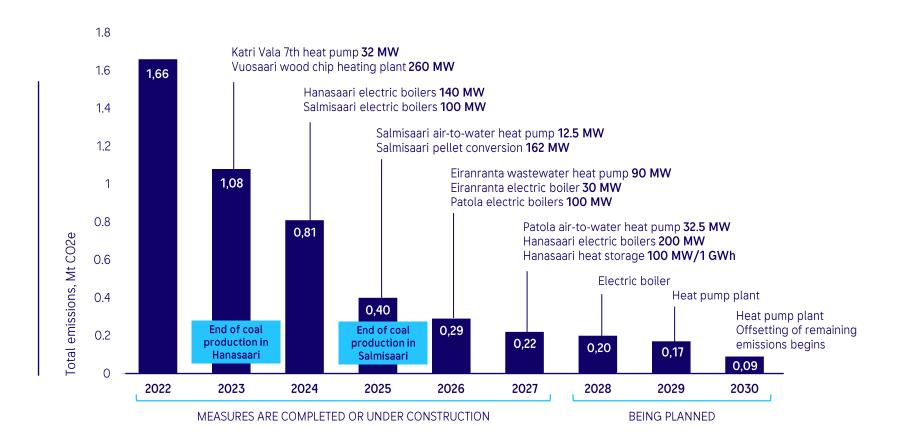
Helen's district heating investments and emission reduction path





Company presentation 2025

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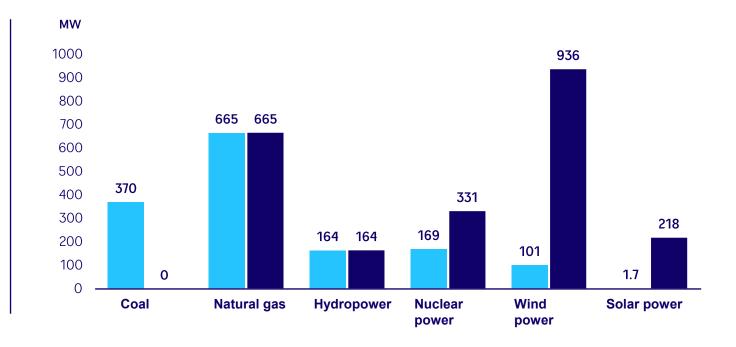
12.9.2025

Significant increase in the importance of wind power in electricity generation

Electricity generation capacity

2022

2026



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Flexibility throughout the value chain(s)

H2 production and utilization

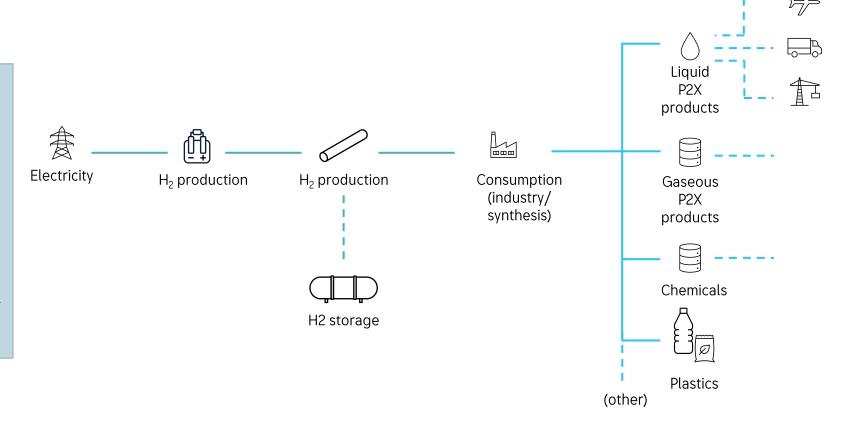
Hydrogen as a flexibility asset, yet today its flexibility also comes with a cost

Flexibility required from a systemic point of view

Means of *value sharing* to encourage for further flexibility

Flexibility through *flexible operations* and/or *storages* of different commodities and goods

→ Creation of the highest value over the full value chain





Products:

3H2

Helen's pilot plant for h2 production

- @ Vuosaari, Helsinki, Fl
- Ministry of economic affair and employment investment aid 12/2023, FID 3/2024, construction started 5/2025, start of operation H2/2026
- Main goal of the pilot plant is to build capabilities in development, operation and optimization of hydrogen plants
- Designed for flexibility
 - 3 MW PEM electrolyser
 - Waste heat utilization via heat pump to district heating network
 - Hydrogen quality and quantity measurements
- Main use for heavy-duty transport
 - Hydrogen refueling station is expected to be built by partner next to 3H2
 - Hydrogen container filling and export terminal



Flexibility

Hydrogen production can bring flexibility into electricity system

- The promise: H2 balances the electricity supply and demand, caused by large amount of intermittent, renewable electricity production Reality: high cost of electrolysers demands high utilization rates for affordable hydrogen prices
- Electrolysers are flexible in nature flexibility required to be defined
- Besides the technological flexibility, flexibility required to be accounted into the contracts in new ways
- Future expectation: electrolyser CAPEX lowers optimal utilization rate wider
 →wider range of flexibility with very affordable added cost
 - Balancing element in wholesale electricity market
 - Balancing of forecasting errors
 - Reserve markets (aFRR, mFRR)



Summary

Enabling H2 as a large consumption technology to provide flexibility

- Flexibility is needed to be considered through the value chains
- There is a value in flexible hydrogen production, but it is no silver bullet yet
- More systemic view needed
- In large scale pipe transportation of H2, pipeline network should act as a buffering element to hydrogen act as a balancing element. Longer balancing period that of electricity market would aid effective interplay of electricity market with future hydrogen market.
- Flexibility should be inherently embedded into the (offtake) contracts

